FREE SPIRIT MEDIA, NFP FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2018 (With summarized comparative information for the fiscal year ended June 30, 2017) FREE SPIRIT MEDIA, NFP FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2018 (With summarized comparative information for the fiscal year ended June 30, 2017)

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Independent Auditor's Report

Board of Directors Free Spirit Media, NFP 1327 W. Washington #103B Chicago, Illinois 60607

I have audited the accompanying financial statements of Free Spirit Media, NFP (FSM), an Illinois nonprofit organization, which comprise of the statement of financial position as of June 30, 2018, and the related statements of activities and cash flows for the fiscal year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Free Spirit Media, NFP as of June 30, 2018, and the changes in its net assets and its cash flows for the fiscal year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Prior Year Summarized Comparative Information

The prior year summarized comparative information has been derived from FSM's June 30, 2017 financial statements and, in my report dated September 1, 2017, I expressed an unqualified opinion on those financial statements.

James M. Babic, PC

August 6, 2018

FREE SPIRIT MEDIA, NFP STATEMENT OF FINANCIAL POSITION AS OF JUNE 30, 2018

(With summarized comparative totals as of June 30, 2017)

	June 30, 2018							Total
				emporarily		as of		
	L	Inrestricted		Restricted		Total	Ju	ne 30, 2017
<u>ASSETS</u> Current assets:								
Cash (Note 5)	\$	653,070	\$	133,374	\$	786,444	\$	918,747
Certificate of deposit, original term	Ψ	055,070	φ	155,571	Ψ	700,111	Ψ	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
to maturity of one year or less		50,150		-		50,150		50,075
Investments (Note 6)		48,558		-		48,558		17,342
Grants and contract fees receivable,								
net of allowance for uncollectible								
receivables of \$ZERO and \$21,625								
as of June 30, 2018 and								
June 30, 2017, respectively		337,515		212,500		550,015		251,363
Other receivables		-		-		-		3,983
Prepaid expenses and other		2,897		-		2,897		8,871
Total current assets		1,092,190		345,874		1,438,064		1,250,381
Video production and office								
equipment, net of accumulated								
depreciation (Note 7)		106,417		-		106,417		137,562
Other assets:								
Grant pledge receivable within two								
two years but more than one year		-		50,000		50,000		-
Office lease security deposit		500		-		500		500
Total other assets	_	500		50,000		50,500		500
Total assets	\$	1,199,107	\$	395,874	\$	1,594,981	\$	1,388,443
	Ψ	1,177,107	Ψ	575,074	Ψ	1,374,701	Ψ	1,300,443
<u>LIABILITIES AND NET ASSETS</u> Current liabilities:								
Revolving line of credit (Note 8)	\$	_	\$	_	\$	_	\$	-
Accounts payable	Ψ	57,694	φ	-	Ψ	57,694	Ψ	62,667
Accrued expenses		68,511		-		68,511		47,499
Funds held as custodian (Note 9)		1,114		-		1,114		636
Total current liabilities		127,319		-		127,319		110,802
Net assets		1,071,788		395,874		1,467,662		1,277,641
Total liabilities and net assets	\$	1,199,107	\$	395,874	\$	1,594,981	\$	1,388,443

FREE SPIRIT MEDIA, NFP STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE FISCAL YEAR ENDED JUNE 30, 2018

(With summarized comparative totals for the fiscal year ended June 30, 2017)

	Fiscal Ye	Total		
Public support and revenue:	Unrestricted	Temporarily Restricted	Total	for Fiscal Year Ended Ended June 30, 2017
Public support:				
Grants and contributions (Note 10) Fundraising events,	\$ 1,066,867	\$ 395,874	\$ 1,462,741	\$ 1,163,789
net of direct expenses (Note 11)	42,414	-	42,414	96,998
Total public support	1,109,281	395,874	1,505,155	1,260,787
Net assets released from restrictions upon satisfaction of program requirements	271,000	(271,000)		-
Revenue:				
Contract fees and awards (Note 10)	763,304	-	763,304	678,105
Interest and dividend income	1,153	-	1,153	961
Investments, unrealized gains and dividends	3,638	_	3,638	3,404
Expense reimbursements and other	10,880	-	10,880	8,826
Total revenues	778,975	-	778,975	691,296
Total public support and revenues	2,159,256	124,874	2,284,130	1,952,083
Expenses: Program services:				
In-school programs	505,592	-	505,592	496,151
After-school and summer programs	376,014	-	376,014	338,591
FSM Productions	275,460	-	275,460	254,523
Special Projects	569,545	-	569,545	439,831
Total program services expenses	1,726,611	-	1,726,611	1,529,096
Supporting services:				
General management & administration	188,993	-	188,993	139,228
Resource development	178,505	-	178,505	159,770
Total supporting services expenses	367,498		367,498	298,998
Total expenses	2,094,109	-	2,094,109	1,828,094
Net increase in net assets	65,147	124,874	190,021	123,989
Net assets: Beginning of the year, as originally stated Prior year adjustment (Note 13)	973,728 32,913	271,000	1,244,728 32,913	1,153,652
Beginning of the year, adjusted	1,006,641	271,000	1,277,641	1,153,652
End of the year	\$ 1,071,788	\$ 395,874	\$ 1,467,662	\$ 1,277,641

FREE SPIRIT MEDIA, NFP STATEMENT OF FUNCTIONAL EXPENSES FOR THE FISCAL YEAR ENDED JUNE 30, 2018 (With comparative totals for the fiscal year ended June 30, 2017)

			P	ROG	RAM SERVICE	S				SUPPORTING SERVICES					GRAND TOTALS					
-			After- Sch	ol					Total		General]	Total					
		In-School	and Summ	er	FSM	Spee	cial	Р	rogram		Mgmt. &	Resou	rce	Sup	porting					
		Programs	Program		Productions	Proj	ects	S	ervices	_	Admin.	Develop	ment	Se	rvices		2018	2017		
Staff salaries	\$	314,234	\$ 201,9	22 \$	5 142,675 \$	303	,638 \$	\$	962,469	\$	105,229	\$ 99	9,552 \$	5	204,781	\$	1,167,250 \$	1,007,324		
Employer payroll taxes		26,013	17,7	14	12,750	31	,710		88,217		13,078	7	,543		20,621		108,838	88,266		
Employee retirement benefits		4,368	1,4	18	2,641	2	,871		11,298		1,417	1	,453		2,870		14,168	17,774		
Other employee benefits		56,203	39,1	26	21,429	58	,737		175,495		14,752	12	2,495		27,247		202,742	145,203		
Contract services and stipends		38,961	28,9	78	31,000	55	,510		154,449		1,704	1	,746		3,450		157,899	145,951		
Professional fees		952	6	97	9,034	19	,410		30,093		9,692	1	,414		11,106		41,199	36,170		
Program expenses		18,378	45,5	50	14,394	28	,400		106,722		2,990	6	5,791		9,781		116,503	110,709		
Facility occupancy (Note 12)		16,858	12,5	57	18,705	33	,736		81,866		10,352	18	3,718		29,070		110,936	74,592		
Insurance		5,685	3,9	14	2,691	6	,510		18,830		1,755	2	2,061		3,816		22,646	18,640		
Supplies		3,179	2,1	15	1,726	3	,589		10,609		2,894	1	,507		4,401		15,010	5,911		
Travel		1,425	2,1	98	6,732	2	,216		12,571		3,445	1	,945		5,390		17,961	13,086		
Equipment rent, maintenance																				
and purchases		72	2	39	14		36		361		194	1	,827		2,021		2,382	3,619		
Depreciation		9,546	6,0)4	4,258	11	,178		30,986		7,700	3	3,352		11,052		42,038	41,078		
Telecommunications		4,291	4,1	32	4,570	4	,048		18,041		1,719	2	2,173		3,892		21,933	20,970		
Postage and courier		200	1	36	264		249		899		524		788		1,312		2,211	2,676		
Printing and photocopying		22		16	10		455		533		692	8	3,717		9,409		9,942	11,511		
Marketing and media outreach		955	8	30	825	1	,766		4,376		400	2	2,211		2,611		6,987	7,815		
Conference & meetings		2,860	1,7	19	1,150	3	,047		8,806		8,151		,867		11,018		19,824	31,272		
Van operations, repairs,																				
and maintenance		53		33	112		62		260		1,867		19		1,886		2,146	2,002		
Net write-off (recovery) of																				
uncollectible receivables		-		-	-		-		-		(8,129)		-		(8,129)		(8,129)	29,305		
Grant and contract refunds		-	5,7	32	-		-		5,782		-		-		-		5,782			
Miscellaneous		1,337		54	480	1	,377		3,948		8,567	1	,326		9,893		13,841	14,220		
	_	·							·		·						<u> </u>	<u>.</u>		
Total functional expenses	\$	505,592	\$376,0	<u>4</u> \$	275,460 \$	569	,545_5	\$ <u>1</u>	,726,611	\$	188,993	\$178	<u>\$,505</u> \$	\$	367,498	\$	2,094,109 \$	1,828,094		

FREE SPIRIT MEDIA, NFP STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND JUNE 30, 2017

	Fiscal ear Ended e 30, 2018	Ye	Fiscal ear Ended e 30, 2017
CASH FLOW FROM OPERATING ACTIVITIES: Net increase in net assets	\$ 190,021	\$	123,989
Adjustments to reconcile change in net assets to cash provided by (used in) operating activities:	12.020		41.070
Depreciation Investments, unrealized gains and dividends	42,038 (3,347)		41,078 (3,404)
(Increase) decrease in:			
Grant and contract fees receivable Grant pledge receivable within two	(298,652)		19,490
two years but more than one year	(50,000)		-
Other receivables	3,983		(3,983)
Prepaid expenses and other	5,974		(1,632)
Increase (decrease) in:			
Accounts payable	(4,973)		15,541
Accrued expenses	21,012		24,313
Funds held as custodian	 478		-
NET CASH PROVIDED BY (USED IN)			
OPERATING ACTIVITIES	 (93,466)		215,392
CASH FLOW USED IN			
INVESTING ACTIVITIES			
Purchases of equipment	(10,893)		(62,392)
Donation of securities	(27,578)		(1,661)
Dividends reinvested	(291)		(199)
Purchase certificate of deposit, interest reinvested	 (75)		(75)
Total cash used in investing activities	 (38,837)		(64,327)
NET INCREASE (DECREASE) IN CASH	(132,303)		151,065
CASH, BEGINNING OF THE YEAR	 918,747		767,682
CASH, END OF THE YEAR	\$ 786,444	\$	918,747

NOTE 1 - HISTORY AND NATURE OF THE ORGANIZATION

Free Spirit Media, NFP (FSM) was incorporated on May 23, 2001 under the 1987 General Not-For-Profit-Act of Illinois. FSM partners with schools and organizations to provide education, access, and opportunity in media production to under-served urban youth. The mission of FSM is to transform media and society by providing opportunities for emerging creators, primarily from communities of color, to produce and distribute original content and to pursue artistic, personal and professional aspirations.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of accounting

The financial statements are prepared on the accrual basis of accounting.

Basis of presentation

Financial statement presentation follows the Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) No. 958-605 and No. 958-205.

Under FASB ASC No. 958-605 contributions are recognized in the period received, or in the period in which an unconditional promise to give is made.

Under FASB ASC 958-205, FSM is required to report information regarding its financial position according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Classification of net assets as unrestricted, temporarily restricted, or permanently restricted is based on the absence or existence of donor imposed restrictions.

Donor-imposed restrictions

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. However, restricted support that is received and fulfilled within the same fiscal year is reported as unrestricted.

Income taxes

FSM is exempt from federal taxes under Section 501(c)3 of the Internal Revenue Code. It qualifies for charitable contributions under Section 170(b)(1)(A), and has been classified as an organization that is not a private foundation under Section 509(a)(2). FSM's management has determined that FIN 48, which addresses accounting for uncertainty in income taxes, has no effect on its financial statements due to FSM's tax-exempt status.

Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles may require management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, and expenditures. Actual results could differ from those estimates.

Expense allocation

The cost of providing various programs and other activities have been summarized on a functional basis in the Statement of Activities and in the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Subsequent Events

FSM has evaluated subsequent events through August 6, 2018, the date financial statements were available to be issued.

NOTE 3 - PRIOR YEAR SUMMARIZED INFORMATION

The financial statements include certain prior-year summarized information presented for comparative purposes. Such comparative information is in total but not by net asset class, and therefore, does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with FSM's financial statements for the fiscal year ended June 30, 2017, from which the summarized information was derived.

NOTE 4 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets as of June 30, 2018 are available for the following specific program services:

General operations, time restricted	\$ 385,093
Internships	10,781
Total temporarily restricted net assets	\$ 395,874

NOTE 5 - CASH

Cash consists of interest bearing and non-interest bearing demand deposits in financial institutions that are insured by the FDIC up to \$250,000. As of June 30, 2018 the uninsured amount of interest bearing and non-interest bearing demand deposits in financial institutions was \$28,361. FSM has not experienced a loss, and believes it is not exposed to any significant risk of loss on such bank balances.

NOTE 6 - INVESTMENTS

Investments consist entirely of unrestricted donations of stock in publicly-traded U.S. based corporations. The donated stock is presented on the statement of financial position at fair market value as of June 30, 2018 and June 30, 2017.

NOTE 7 - VIDEO PRODUCTION AND OFFICE EQUIPMENT, net of accumulated depreciation

Purchased video production and office equipment is recorded at cost. Contributed video production and office equipment is recorded at the estimated fair market value on the date of receipt. Depreciation is provided on a straight-line basis over the estimated five-year useful life of the asset. Generally FSM capitalizes asset purchases or donations with a cost or estimated fair market value of \$1,000 or more. Bulk purchases that include items costing less than \$1,000 are also considered for capitalization. As of June 30, 2018 and June 30, 2017 video production and office equipment and related accumulated depreciation were as follows:

		06/30/2018	06/30/2017
Video production and office equipment, at cost	\$	295,098 \$	295,098
Less accumulated depreciation	_	157,536	157,536
Video production and office equipment at cost,	-		
net of accumulated depreciation	\$	137,562 \$	137,562

NOTE 8 - REVOLVING LINE OF CREDIT

FSM secured a \$250,000 revolving line of credit on March 8, 2018. The revolving line of credit bears an interest rate of one percent over the prime rate and is secured by FSM's assets. FSM did not receive any advances from, or make any payments to, this revolving line of credit during the fiscal year ended June 30, 2018.

NOTE 9 - FUNDS HELD AS CUSTODIAN

Chicago Youth Voices Network (CYVN) is a collaborative of several organizations, including FSM. FSM has volunteered to act as custodian of the collaborative's cash management duties. Upon discontinuance of CYVN, unspent funds, if any, will be distributed to CYVN's collaborative organizations. Accordingly, revenues and expenses related to CYVN are not included in FSM's statement of activities and net assets.

NOTE 10 - GRANTS AND CONTRIBUTIONS, AND CONTRACT FEES AND AWARDS

FSM recognized grants and contributions, and contract fees and awards from the following benefactors for the fiscal years ended June 30, 2018 and June 30, 2017:

Grants and contributions:	06/30/2018	06/30/2017
Alphawood Foundation Chicago	\$ 25,000 \$	30,000
Advocate Bethany Community Health Fund	25,000	-
Allstate Insurance Company	25,000	-
Bank of America	-	10,000
Chicago Community Foundation	78,540	25,000
Chicago Community Trust	100,000	40,100
Childrens' Care Foundation	30,000	30,000
City of Chicago, Dept. of Cultural Affairs and Special Events	-	32,500
Crown Family Philanthropies	150,000	-
Dr. Scholl Foundation	10,000	-
Field Foundation of Illinois	25,000	25,000
George Lucas Family Foundation	25,000	-
Grainger Foundation	-	25,000
Harry and Jeanette Weinberg Foundation, Inc.	-	10,000
Hayes Family Charitable Fund	10,000	-
Illinois Arts Council	17,600	-
Julian Grace Foundation	30,000	25,000
MHA Labs	-	10,000
National Endowment for the Arts	-	10,000
Northern Trust Charitable Trust	10,000	-
Robert R. McCormick Foundation	300,000	200,000
Paul M. Angel Family Foundation	50,000	50,000
Pert Foundation	25,000	25,000
Polk Bros. Foundation	40,000	40,000
Pritzker Pucker Family Foundation	10,000	-
Steans Family Foundation	145,000	67,500
Susan Crown Exchange, Inc.	-	100,000
Voqal Chicago	-	50,000
Woods Fund of Chicago	12,500	10,000
Individuals, each \$10,000 or more	178,382	185,050
Others under \$10,000 each (both years)	140,719	163,639
Total grants and contributions	\$ 1,462,741 \$	1,163,789

(Continued on the following page)

NOTE 10 - GRANTS AND CONTRIBUTIONS AND CONTRACT FEES AND AWARDS (continued)

Contract fees and awards:	06/30/2018	06/30/2017
After School Matters	\$ 95,624 \$	69,453
Allstate Insurance Company	-	25,000
Art Institute of Chicago	28,888	-
Barak Obama Foundation	14,992	-
Chicago Community Foundation	-	25,000
Chicago Community Trust	29,563	12,500
Chicago Public Schools	15,832	-
City of Chicago, Dept. of Family and Support Services	83,272	31,560
Chicago Department of Public Health	10,574	14,000
Communities United	-	10,000
Emerson Collective	-	107,420
Foundation for Homan Square	-	10,000
Gary Comer Youth Center	40,000	34,759
Howard Brown Health	17,640	-
Illinois Humanities Council	-	25,000
Joyce Foundation	23,876	-
L. Pucci Wedgewood Society	-	10,000
Leadership of Greater Chicago	12,000	16,155
North Lawndale College Preparatory Charter High School	218,347	219,361
Old St. Patrick's Church	13,750	-
Orr Academy High School	19,000	-
Peace Exchange (Holy Family Ministry)	18,008	-
Steans Family Foundation	12,504	-
Teach for America, Inc.	13,808	-
University of California, Riverside	11,667	-
Others under \$10,000 each, both years	83,959	67,897
Total	\$ 763,304 \$	678,105

NOTE 11 - FUNDRAISING EVENTS, net of direct expenses

Revenues and expenses related to fundraising events held during the fiscal years ended June 30, 2018 and June 30, 2017 are as follows:

Revenues:	06/30/2018		06/30/2017
Ticket sales, raffle, and auction \$	9,890	\$	12,373
Sponsorship and contributions (See Note 10-A)	61,777		94,323
Total revenues	71,667	_	106,696
Direct expenses:			
Catering, printing, and other	29,253		9,698
Revenues net of expenses \$	42,414	\$	96,998

(Continued on the following page)

NOTE 11 - FUNDRAISING EVENTS, net of direct expenses (Continued)

Note 11-A - Sponsorship and contributions

The below-listed benefactors provided sponsorship and contribution support to fundraising events held by FSM during the fiscal years ended June 30, 2018 and June 30, 2017:

Fundraising Event Sponsorship and Contributions:	06/30/2018	06/30/2017
Blue Cross and Blue Shield of Illinois	\$ -	\$ 5,000
CineCares Foundation	-	10,000
Power Family Foundation	-	5,000
The Private Bank	-	5,000
William Blair & Company Foundation	5,000	5,000
Individuals, each \$5,000 or more	-	5,000
Others under \$5,000 each (both years)	56,777	59,323
Total fundraising event sponsorship and contributions	\$ 61,777	\$ 94,323

NOTE 12 - FACILITY OCCUPANCY

FSM leases office space located at 1327 W. Washington, Chicago, Illinois under a lease agreement that commenced on January 9, 2012 and expired on July 31, 2015. Monthly rent under this agreement was \$835. Upon expiration of this lease agreement FSM continued renting this office space on a month-to-month basis at a monthly rent rate of \$835. Total rent expense under this agreement for the fiscal years ended June 30, 2018 and June 30, 2017 was \$10,420 and \$10,020, respectively.

In March, 2017 FSM entered into a five-year lease agreement for additional office space located at 906 S. Homan Ave., Chicago, Illinois. Monthly base rent for the entire five-year term of this agreement is \$4,791. An option to extend the agreement for an additional five years at an annual base rent of \$48,000 is also included in the agreement. Total rent expense under this agreement for the fiscal years ended June 30, 2018 and June 30, 2017 was \$89,785 and \$60,343, respectively.

In addition to the office lease agreements per above, FSM occupied additional office space under a membership agreement that ran concurrent with FSM's fiscal year and various other program service space on an as-needed basis. Such rent expense for the fiscal years ended June 30, 2018 and June 30, 2017 was \$8,545 and \$1,503, respectively.

Aggregate office space rent expense for the fiscal years ended June 30, 2018 and June 30, 2017 was \$108,750 and \$71,866 respectively.

FSM utilizes office space located within North Lawndale College Preparatory Charter High School (NLCPCHS) for program-related activities. Under a verbal agreement between NLCPCHS and FSM, FSM can use designated office space for no charge on a month-to-month basis. Since the value of this office space utilized by FSM cannot be objectively measured, the financial statements do not include a provision for the use of this office space.

NOTE 13 - PRIOR YEAR ADJUSTMENT

Net assets as of June 30, 2017 have been adjusted due to a \$32,913 understatement of a contract fee receivable that originated in the fiscal year ended June 30, 2017. This receivable was collected in full in the fiscal year ended June 30, 2018.

The summarized comparative financial information as of and for the fiscal year ended June 30, 2017 has been restated to reflect this adjustment.